

# BULLHORN<sup>®</sup>

## C O R P O R A T E F A C T S H E E T

### Our Vision

To power the desk of every staffing and recruiting professional worldwide, to achieve the highest placement rates in the industry.

### Overview

Founded in 1999, Bullhorn is the global leader in On Demand, integrated front office solutions for staffing and recruiting.

It's the one system, one platform where recruiting, sales and management live and work together to achieve the fastest placement rates in the industry, at anytime and anyplace.

Delivered through software as a service, Bullhorn continually meets the evolving business needs of its customers.

### Management Team

Arthur Papas, Founder/CEO

Roger Colvin, Founder/CFO

Jerry Fain, Vice President of Professional Services

Lisa Novak, Director of Strategic Account Management

B. Barrett Hinckley, Founder/President

Joe Cordo, Vice President of Marketing

Geoff Greene, Vice President of Software Engineering

## The On Demand, Integrated Front Office Leader

### Products and Services

Bullhorn is an On Demand, integrated front office comprising email, calendaring, task management, sourcing, applicant tracking, job management and customer relationship management. Bullhorn solutions also include real-time, integrated sourcing through PowerSource™, Integrated Resume Search™, Dragnet®, Bullhorn AccordingtoDanny™, Bullhorn360™, time cards and integration with the industry's most popular back office software and mobile devices. Bullhorn GoLive™ Professional Services ensure our customers maximize their return-on-investment in Bullhorn.

### Customers

More than 14,000 users and 1,400 customers in over thirty countries. Bullhorn's customers represent all staffing and recruiting verticals, i.e. IT, healthcare, professional services, light industrial and others, as well as temporary staffing, contract staffing, direct hire, executive search and blended firms, including some of the world's largest.

### Industry Leading Facts

- 30 consecutive quarters of market-leading growth.
- Bullhorn is ranked by Alexa as one of the most trafficked Web sites in the world. Estimated in the top 1%.
- 2001 – Bullhorn is the first On Demand, front office solution in the staffing and recruiting industry.
- Bullhorn processes more than 270 million transactions and handles more than 30 million emails per month.

### Financing

Privately owned, Bullhorn is backed by Highland Capital Partners and General Catalyst Partners.

### Headquarters

33-41 Farnsworth Street, 5th Floor, Boston, MA 02210

### Sales Offices

Atlanta, Boston, Denver, San Diego, San Francisco

### Contact

Main Number: +1 (617) 478-9100

Toll Free: +1 (888) GoLive8

Fax: +1 (617) 743-0912

URL: [www.bullhorn.com](http://www.bullhorn.com)

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